The semantic behaviour of co-speech gestures and their role in demonstrative reference

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joint work with Christian Ebert

In this talk, we will...

- disscuss the semantic usually non-at-issue contribution of gestures and locate their behaviour wrt. other well-known categories like implicatures and presuppositions (cf. Ebert & Ebert 2014; Schlenker 2016, to appear)
- show how taking the contribution of gestures seriously leads to a new (revived) view on demonstratives (à la Bühler 1934)
- speculate about the origin of the (default) non-at-issue contribution of gestures

some background on gesture theory

Gestures

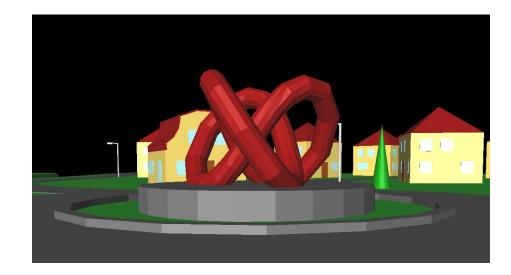
• Gesture:

communicative movements of hands and arms transporting emotions, intentions, and thoughts

- Types of Gestures:
 - Iconic gestures
 - Pointing gestures
 - Emblematic gestures
 - Metaphoric gestures
 - Regulators
 - Beats

A Corpus Example

- Speech-accompanying iconic gesture
- From the Bielefeld Speech-and-Gesture-Alignment (SaGA) corpus of project B1 Speech-gesture-alignment of the SFB 673 Alignment in Communication (Lücking et. al 2013)



A Corpus Example



Interloc. right: Interloc. left: The sculpture, [what is there represented]^{+reg-g}? It is on a [grey base made of concrete]^{+ic-g}. Three meters high. And on it, there are [red tubes]^{+ic-g}.

Gesture Phases

Gesture phrase divides up into three phases (Kendon 1980; McNeill 1992):

- Preparation phase (preparation, pre-hold)
- Stroke
- Retraction phase (post-hold, retraction)

Temporal Alignment

Gesture and speech are temporally aligned:

stroke and main accent

(e.g. Pittenger, Hockett, & Danehey 1960; Loehr 2004) stroke occurs just before or at the same time as (but not later than) the nuclear accent

 gesture phrases and 'tone groups' (Kendon 1972) (i.e. 'the smallest grouping of syllables over which a completed intonation tune occurs')

gesture phrases and 'information units'

(Kendon 1988, cf. Halliday 1985)

gesture phrases and 'intermediate phrases' (Loehr 2004)

gesture phrases and focus phrases (Ebert, Evert & Wilmes 2011)

Semantic Contribution

- Gesture information adds semantic content to the utterance
- 'Gesture and speech work together to convey one thought' (cf. McNeill 1992, Kendon 1980)

semantic contribution

gestures systematically contribute non-at-issue meaning

Two Dimensions

- Gestures contribute non-at-issue information by default
- Approach fleshed out within the 'multidimensional meaning' frameworks: at-issue vs. non-at-issue material (e.g. Potts 2005)
- Words, phrases, and entire sentences contribute meanings in different 'dimensions' (cf. Grice 1975)
- Formal frameworks: Potts 2005, 2007; Gutzmann 2012; Koev 2013; AnderBois et al. 2015 among others

Two Dimensions within Speech

- Core phenomena:
 - 1. expressives like *damn* (or 'mixed items' like *cur*)
 - 2. supplements like appositive relative clauses or appositive NPs

Paul, <u>the best horse riding instructor in the world</u>, moved to Stuttgart recently.

- bring in information that is not at issue at the time of utterance, but sneaked in as 'secondary' information
- information is not for disposition, non-negotiable

Expressives and Emblems

- Expressives ≈ (co-speech) emblematic gestures
- Transmit attitudes and feelings, often negative ones, often offensive in an immediate fashion (what Nouwen 2014 characterizes as '*toxic*')
- Potts (2012, p. 2532): expressives create 'a window into [the speaker's] underlying emotional state at the time of utterance'
- Recurring metaphor for gestures: a 'window to the mind' (cf. the title of McNeill 2000, see also: McNeill 1992, 2005)

Expressives and Emblems

- Structural parallels between expressives and emblems
- Projection to entire proposition possible (ex. from Potts 2005) (1a) My sister has to mow the damn lawn.
 (1b) My sister has to mow the [lawn].
 + 'annoyance' gesture
- No projection to entire proposition possible: (1c) My damn sister has to mow the lawn.
 (1d) My [sister] has to mow the lawn.
 + 'annoyance' gesture
- Phenomenon not often discussed even within speech, but see Frazier, Dillon, Clifton (2014)

Supplements and Iconics

Appositives ≈ (co-speech) iconic gestures

(2) Cornelia: "Ich habe [eine Flasche Wasser] zum Talk mitgebracht." / "I brought [a bottle of water] to the talk."



Conveys roughly the same meaning as:

(3) Cornelia: "Ich habe eine <u>große</u> Flasche Wasser zum Talk mitgebracht." / "I brought a <u>big</u> bottle of water to the talk."

Gestures' Semantic Contribution

- Gesture information adds semantic content to the utterance (cf. McNeill 1992, Kendon 1980)
- Questions:
 - How does gesture meaning combine with verbal meaning?
 - What exactly is the meaning contribution of the gesture?

- Gestures contribute non-at-issue meaning (in the sense of Potts 2005)
- Speech-accompanying (iconic and pointing) gestures roughly behave like appositives (Ebert & Ebert 2014)
- Appositives (cf. Potts 2005):
 - (4) Ludger Beerbaum, an outstanding show jumper, was accused of poling.
 - (5) Ludger Beerbaum, who is an outstanding show jumper, was accused of poling.

- Among other things, appositives have these properties:
 - they cannot be denied directly in discourse
 - they project, e.g. they cannot be the target of negation

The direct denial test

speech & gesture

(6) I brought [a bottle of water].



Direct denial response:

(7) #That's not true! You actually brought a small bottle.

Discourse interrupting protest:

(8) Hey, wait a minute! Actually, the bottle is not as big.

speech only

(9) I brought a <u>big</u> bottle of water.

Direct denial response:

(10) That's not true! You actually brought a small bottle.

The negation test

speech & gesture

(11) I did not bring [a bottle of water] to the talk.



speech only

(13) I did not bring a <u>big</u> bottle of water to the talk.

Negation elaboration:

(12) #A small one is enough for me.

Negation elaboration:

(14) A small one is enough for me.

(2) "Ich habe [eine Flasche Wasser] zum Talk mitgebracht." /

"I brought [a bottle of water] to the talk."



How does gesture meaning combine with verbal meaning?

semantic content of the speech signal

The speaker brought a bottle of water to the talk

At-issue:

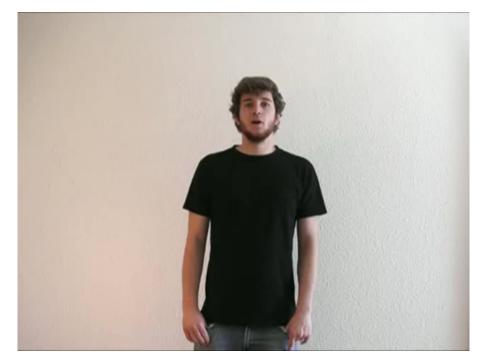
Non-at-issue: 'semantic content' of the gesture (roughly): The bottle is big

Gesture meaning is non-at-issue

- Predictions:
 - gesture meaning is processed like other non-at-issue material (e.g. appositives)
 - gesture meaning is not treated like asserted material and does not enter truth conditions straightforwardly (but see Syrett & Koev 2014 and their results for the truthconditional contribution of appositives)
- Rating experiment to test for these predictions (Ebert 2014)

rating study: influence of iconic gestures on truth-value judgements





Auf diesem Bild ist eine Mauer mit [einem Fenster] zu sehen. (In this picture, you see a wall with a window.)

Does the description in the video fit the picture? $\Box 1 \Box 2 \Box 3 \Box 4 \Box 5$ 1 = not at all; 5 = perfectly

rating study: influence of iconic gestures on truth-value judgements

Auf diesem Bild ist eine Mauer mit [einem Fenster] zu sehen...







Auf diesem Bild ist eine Mauer mit einem <u>runden</u> Fenster zu sehen...

match vs. mismatch

Prestudy to decide on the gesture/adjective to be taken

- Pretest to test for the typicality of the gestures for the NP concept
- Worry: some gestures might be considered typical for the NP ('interpretantenbezogene Gesten' (*concept related gestures*), cf. Fricke 2012)
- Picture/gesture match might then be considered high, because gesture matches NP concept, not the concrete DP object
- Solution: choose gestures that are untypical for the NP concept

materials:

24 experimental items (48 fillers)

independent variables:

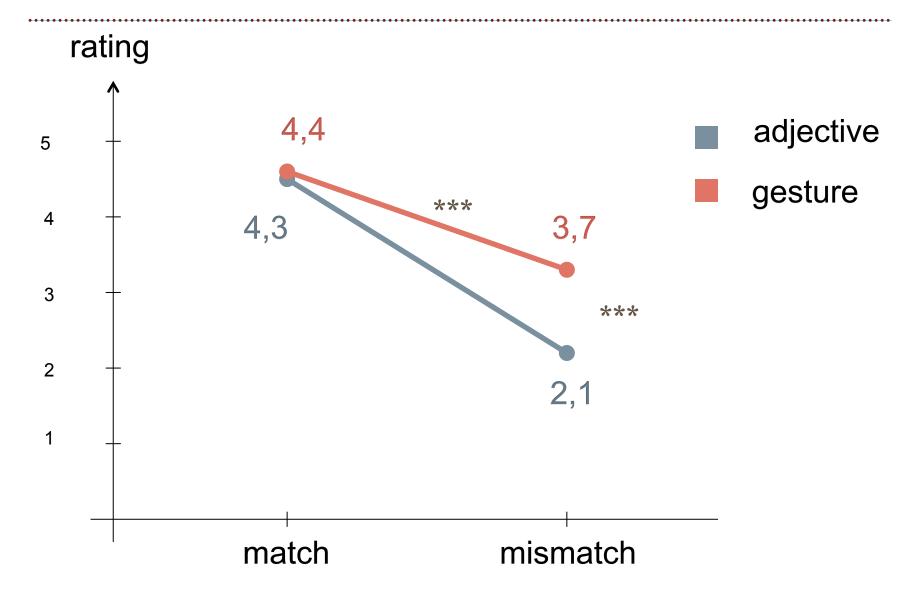
MATCH: match vs. mismatch

MODE: gesture vs. adjective

participants:

40 students of the University of Stuttgart native speakers of German

expectation: gesture mismatch >> adjective mismatch



- Predictions confirmed:
 - clear interaction effect: negative influence of mismatches much lower for gestures than for adjectives
 - gesture meaning does not enter truth conditions
 straightforwardly → not treated like asserted material
- Gesture meaning is not at-issue

What exactly is the meaning contribution of the gesture?

No difference between iconic and pointing gestures:

I I I

(15) Philippe also brought [a bottle of water].

But actually a big one.

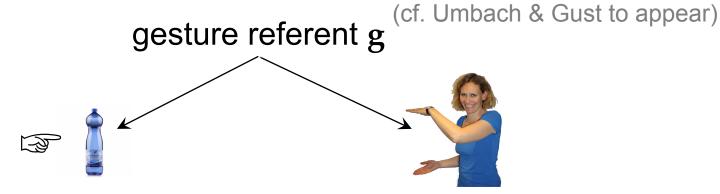
 Continuation indicates: pointing gesture makes non-at-issue contribution

The bottle is small

in the same way as a corresponding iconic gesture

'Lexical' meaning

- iconic and pointing gestures function alike
 both refer to an individual
- For iconic gestures: represented individual is abstract and carries at least the features crucial for comparison



Deferred reference is possible (Nunberg 1993)

'Constructional' meaning

- Gesture and speech are temporally aligned (e.g. Pittenger, Hockett, & Danehey 1960; Loehr 2004)
- Our proposal (Ebert & Ebert 2014):

indefinite article

+ 🕞 g

name/definite article

noun phrase

+ 🕞 g

g is similar to verbal referent

(cf. Umbach & Gust to appear for such an analysis of similarity demonstratives)

g is identical to verbal referent

g exemplifies verbal concept (cf. Fricke 2012, Lücking 2013)

Illustrations via gesture mismatch:

- name + gesture → identity
 - (16) [Philippe] is a professor in Paris.



- B

• definite article + gesture \rightarrow identity

(17) [The big bottle of water] is blue.

noun phrase + gesture → exemplification

(18) Most [bottles] are made of plastic nowadays.



to

Make use of ideas of Koev (2013 AnderBois et. al. (2015)

account for at-issue/non-at-issue distinction uni-dimensional and dynamic system

→ accounts for anaphora/binding between different levels Keep tpapk of at-issue/non-at-issue content via propositional

variables , : p- At-issue proposal: p^*

Polyntaispleximation pragmatic use (cf. Farkas & Bruce, 2010) p p* is on the table for discussion

(4) Ludger Beerbaum, an outstanding show jumper, was accused of poling

 $\exists x \land x = \text{ludger_beerbaum} \land \text{outstanding_show_jumper_{p^{\star}}(x)} \land \text{accused_of_poling_{p}(x)}$

derives two propositions:

- At-issue proposal:	Ludger Beerbaum is accused
	of poling
- Non-at-issue imposition:	Ludger Beerbaum is an
	outstanding show jumper

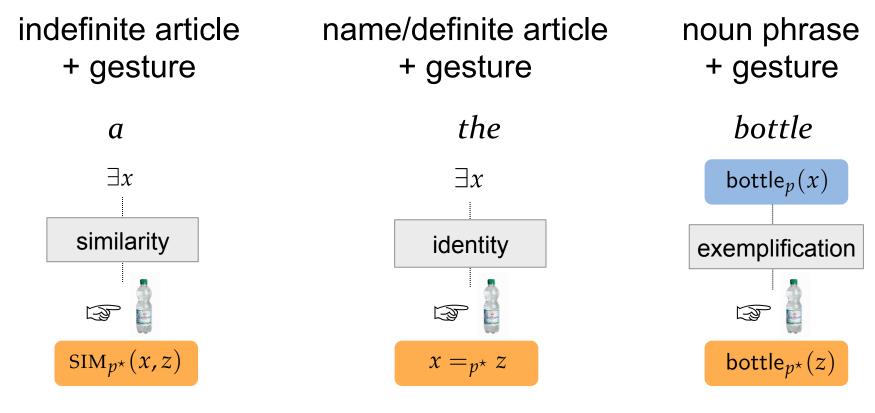
- in the formal system: variables such as x stand for an individual concept (i.e. they are of type (s,e))
- basic gesture meaning of
 s
 g
 :
 direct reference to gesture referent g by means of a
 rigid designator, noted as
 [
 g
]
 :
 :

for all possible worlds w: $\llbracket \neg g \neg \rrbracket(w) = g$

coverbal performance of gesture g:

$$\ldots \exists z \land z = \lceil \mathbf{k} \mathbf{s} \mathbf{g} \rceil \ldots$$

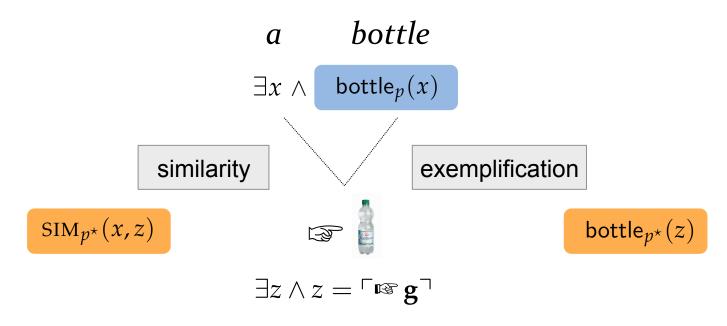
Combined meaning contributions of speech and gesture:



+ presuppositions (existence & uniqueness)

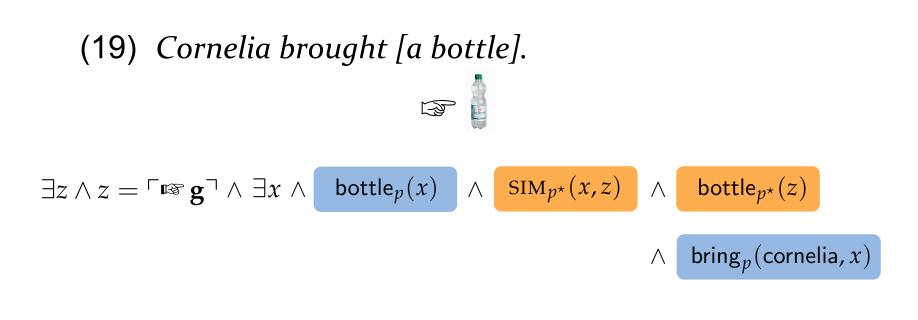
(indefinite article + NP)

Combined meaning contributions of speech and gesture:



$$\exists z \land z = \lceil \mathbf{w} \, \mathbf{g} \rceil \land \exists x \land \mathsf{bottle}_p(x) \land \mathsf{SIM}_{p^*}(x,z) \land \mathsf{bottle}_{p^*}(z)$$

(indefinite article + NP)



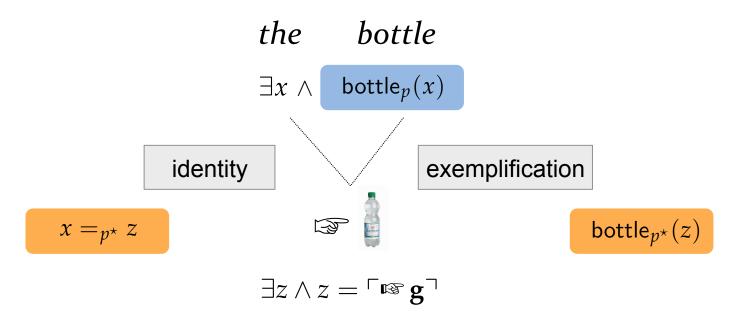
At-issue:there is a bottle that Cornelia broughtNon-at-issue:the gesture referent is similar to this bottlethe gesture referent is itself a bottle

A Formal Example (definite article + NP)

- Definite descriptions come with presuppositions of existence and uniqueness:
 - *the bottle* presuppositions:
 - there is a bottle
 - there is not more than one salient bottle
- presuppositions (not formally spelled out here) must be satisfied by the context set

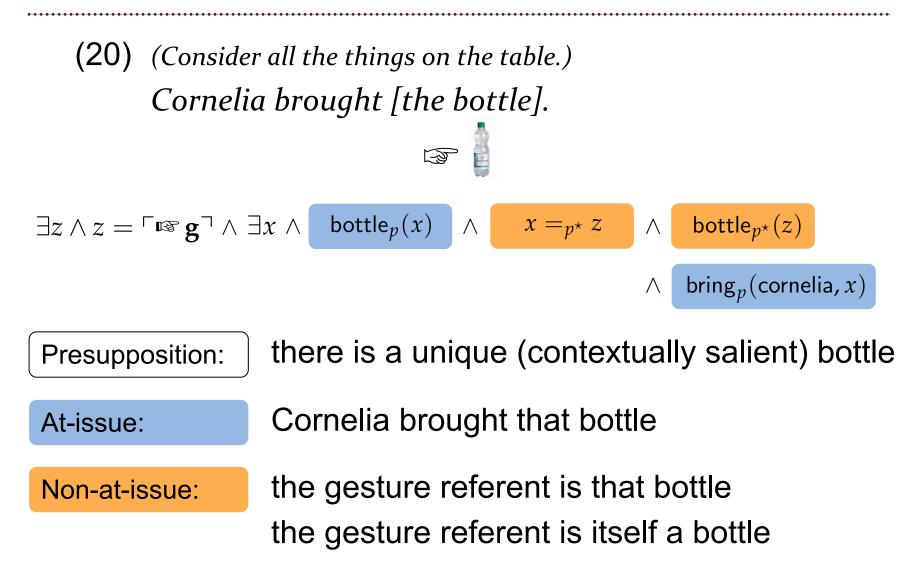
(definite article + NP)

Combined meaning contributions of speech and gesture:



$$\exists z \land z = \lceil \mathbf{w} \mathbf{g} \rceil \land \exists x \land \mathsf{bottle}_p(x) \land \mathbf{x} =_{p^*} z \land \mathsf{bottle}_{p^*}(z)$$

(definite article + NP)



gestures with demonstratives

demonstratives are 'dimension shifters'

German so as Dimension Shifter

The negation test

speech & gesture

(21) Ich bringe niemals [eine Flasche Wasser] mit zu



Vorträgen.

I never bring [a bottle of water] to talks .

Negation elaboration:

(22) #Eine kleine reicht mir nämlich. (A small one is enough for me.) speech + so & gesture

(23) Ich bringe niemals [SO eine Flasche Wasser] mit zu



Vorträgen.

I never bring [a bottle of water like that] to talks.

Negation elaboration:

(24) Eine kleine reicht mir nämlich. (A small one is enough for me.)

German so as Dimension Shifter

What happened here?

(25) Ich bringe niemals [SO eine Flasche Wasser] mit zu Vorträgen. (I never bring [a bottle of water like that] to talks.)



is synonymous to

(26) Ich bringe niemals eine <u>große</u> Flasche Wasser mit zu Vorträgen. (I never bring a <u>big</u> bottle of water to talks.)

 so shifted gesture meaning contribution (i.e. similarity) from the non-at-issue level to the at-issue level

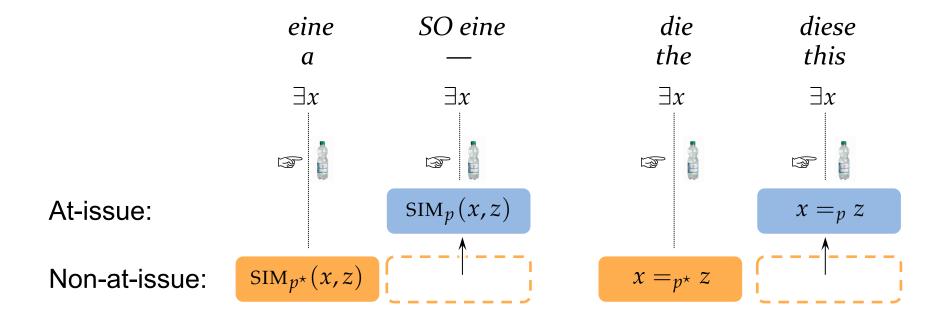
Demonstratives as Dimension Shifters

- Demonstratives make speech-accompanying gesture meaning at-issue
- Comes close to Tomasello's (1999) claim (in the spirit of Bühler 1934) that demonstratives are attention shifters and serve to create 'joint attention' (cf. Diessel 2006)
- Cf. Fricke 2012, Umbach & Ebert 2009, Streeck 2002 for placeholder-function of so (see also König 2012)
- Demonstratives function as dimension shifters from non-at-issue to at-issue (pace Potts 2005, 2007 and Gutzmann 2012)

Demonstratives as Dimension Shifters

 diese/this is the demonstrative version of the shifted definite article die/the, i.e.

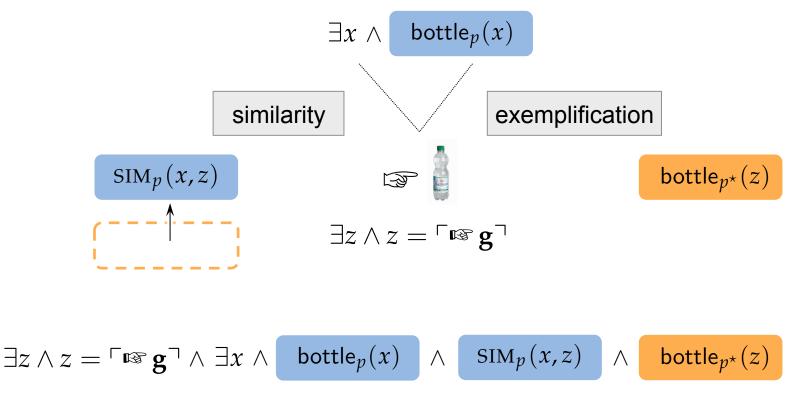
diese = so + die this = so + the



(so + indefinite article)

Combined meaning contributions of speech and gesture:

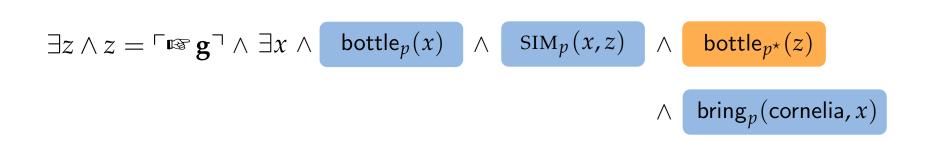
SO eine Flasche



(cf. Umbach & Gust to appear)

(so + indefinite article)

(27) Cornelia hat [SO eine Flasche] mitgebracht. Cornelia brought [a bottle like that].



B

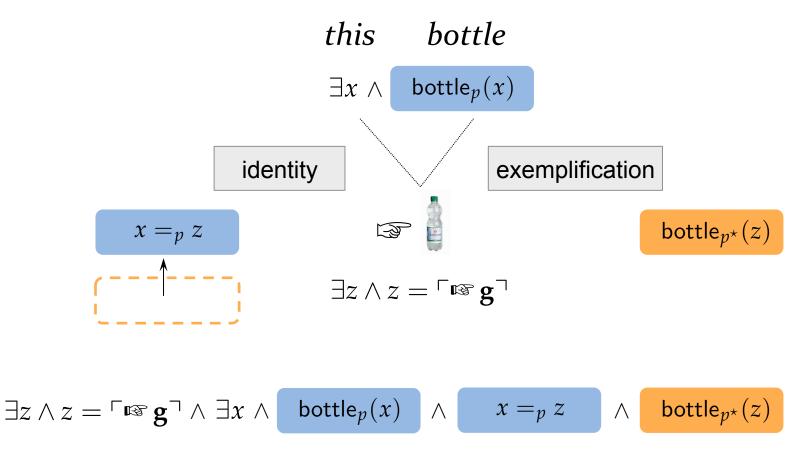
there is a bottle **which is similar to the gesture referent** that Cornelia brought

Non-at-issue:

At-issue:

the gesture referent is itself a bottle

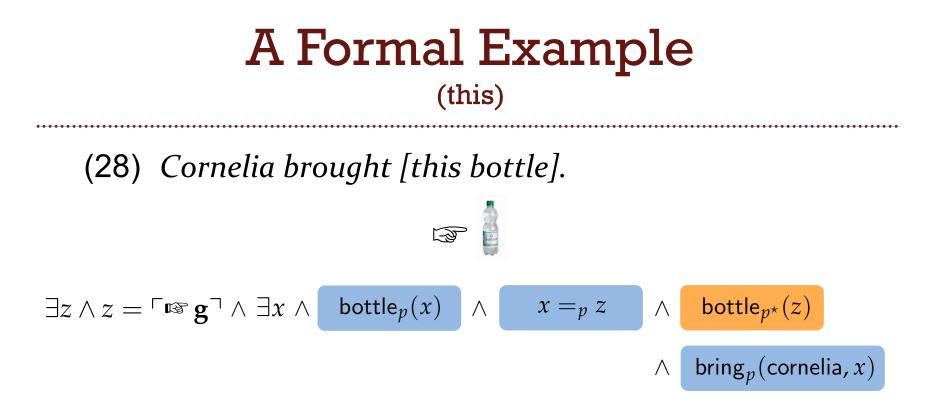
Combined meaning contributions of speech and gesture:



• Since the identity $x =_p z$ is at issue it becomes part of the description relevant for the presuppositions of the definite.

this bottle presuppositions:

- there is a bottle which is identical to the gesture referent
- there is not more than one salient bottle
 which is identical to the gesture referent
- presuppositions are satisfied if there is a unique bottle pointed at



Presupposition:	there is a unique (contextually salient) bottle
	which is identical to the gesture referent
At-issue:	Cornelia brought that bottle and that bottle
	is identical to the gesture referent
Non-at-issue:	the object pointed at is itself a bottle

Rigidity

- The gesture is directly referential to g and determined by the utterance situation.
 - (29) ^F If the two bottles changed places, [this bottle] would be blue.
- This mirrors Kaplan's (1989a) crucial observation for 'true demonstratives' as directly referential concepts.
- Compare this to:

(30) ^T If the two bottles changed places, [the bottle on the right] would be blue.

discussion

- supplemental or presuppositional?
- timing of gesture and speech
- source of non-at-issueness

Supplemental or Presuppositional?

- Schlenker (2016) argues that co-speech gestures do not behave like supplements, but rather like a special kind of presupposition, i.e. like *cosuppositions*.
 - (31) a. John [helped] his son.

b. John didn't [help] his son.

c. Did John [help] his son?



entails: John helped his son by lifting him.

entail:

If John (had) helped his son, he would have done so by lifting him.

Supplemental or Presuppositional?

 At-issue readings are derivable via local accommodation, in particular in contrastive contexts (Esipova 2016).

(32) I did not bring [a bottle], I brought [a bottle].



SMALL

Recall (11):

(11) I did not bring [a bottle] to the talk.

where an at issue-readings is impossible.

Why?

Supplemental or Presuppositional?

Contrastive context:

(33) [?]No philosopher brought [a bottle of champagne] to the party.

They all brought piccolo bottles.

• Compare to:

(34) No philosopher brought [a bottle of champagne] to the party. NORMAL-SIZE

Yet, the party was a success.

Do cosuppositions really exhibit the expected local accommodation behaviour?

- Schlenker (2016): co-speech gestures receive a presuppositional interpretation and post-speech gestures a supplemental one.
 - (35) a. Some/No philosopher brought [a bottle of beer] yesterday.



b. Some/#No philosopher brought a bottle of beer yesterday. []

Schlenker (2016):

co-speech (= cosuppositional)

with *some:* some philosopher brought a big bottle of beer with *no*: if a philosopher brings a bottle of beer, it will be big

post-speech (= supplemental)

with *some:* some philosopher brought a bottle of beer, which was big

with *no*: # (no philosopher brought a bottle of beer, which was big)

 Ebert & Ebert (2014): co-speech gestures receive a supplemental interpretation

(36) a. Some/#No philosopher brought [a bottle of beer] yesterday.

 tentatively: post-speech are interpreted at issue and require a discourse referent for anaphoric reference.

b. Some/#No philosopher brought a bottle of beer yesterday. [



Ebert & Ebert (2014):

co-speech (= supplemental)

with *some:* some philosopher brought a big bottle of beer with *no*: # (no philosopher brought a bottle of beer, which was big)

 post-speech (= gesture at issue with anaphoric reference) with some: Some philosopher brought a bottle of beer. This bottle was big.

with *no*: # (No philosopher brought a bottle of beer. This bottle was big.)

- Envisaged rating experiment with a 2x2 design with two conditions: POSITION (co- vs. post-speech) and POLARITY (positive vs. negative).
- Presuppositions ok in negative environments, supplements not.
- Schlenker (2016) predicts post-speech gestures to be infelicitous in negative environments, while co-speech gestures should be ok.
- Ebert & Ebert (2014) predict that also co-speech gestures are infelicitous in negative contexts.

(37) a. One child managed to cut out [a geometrical form].
 b. No child managed to cut out [a geometrical form].
 c. One child managed to cut out a geometrical form. [,]

d. No child managed to cut out a geometrical form.

Note: the gesture does not correspond to an alleged prototypical gesture for the NP concept *geometrical form.* No concept-related reading is available.

What is the source of the non-at-issueness of the gestures we have seen so far?

3 hypotheses:

- a) the nature of gesture as such
- b) their iconic character
- c) the fact that they are speech-accompanying

The nature of gesture as such

- Are gestures non-at-issue because they are gestures?
- Not tenable: post-speech gestures above; Ladewig (2012): speech-replacing gestures capable of conveying meaning on their own without speech, they are often not emblematic, but what Müller (1998) calls 'referential'
- Meaning of speech-replacing gestures enters at-issue dimension
 - (38a) A: Have you met Paul recently?
 - B: shakes head.
 - (38b) Can you pass me the []? + iconic 'shape' gesture
 - (38C) Have you been []? + iconic 'swim' gesture

Iconicity

- Is iconicity the driving force for non-at-issue interpretation? (p.c. with Klaus von Heusinger)
- Different kinds of gestures should behave differently: iconic, metaphoric, emblematic, pointing gestures on the one side, regulators and beats on the other?
- Other test cases:

other types of iconic signs like ideophones within spoken languages (p.c. with Manfred Krifka) and iconic signs in sign languages (p.c. with Philippe Schlenker)

Prediction: they contribute non-at-issue

Iconicity

- Iconicity plays an important role in sign languages: many productive nonconventionalized signs and expression types
- One example: *GROW* in DGS (see Schlenker to appear-b for a related example in ASL)
- Depending on what grows, the sign looks different
- Also, iconic realization possibilities: *The group grew*
 - signer can vary distance between the endpoints and speed
 - small and slow movement = minor and slow growing process
 - big and quick movement = quick growing process
- A matter for intensive research whether these iconic meaning components can be interpreted at issue or not

Iconicity

- Ideophones (Dingemanse): 'marked words that vividly evoke sensory events' like *splish-splash*
- Play a far more significant role in many African and Asian languages (Dingemanse 2012)
- Can be seen as vocal gestures (e.g., they often have onomatopoetic, i.e. iconic, properties, cf. also phonaesthemes, Firth 1964)
- Fixed inventory or productive? Are they non-at-issue??
 (39a) something came creening splish splash splash splash.

(39a) something came creeping splish, splash, splish, splash, up the marble staircase (the Frog-King)

(39b) A: How did it come up the marble stairs? B: ???Splish-splash.

Iconicity

- Could be (partly) responsible for non-at-issueness
- But we have seen examples of at-issue contributions of iconic gestures (if accompanied by demonstratives or speech-replacing)
- To be investigated more closely: ideophones, iconic elements in sign languages, non-iconic gestures like beats

Speech-accompanying character

- Because they come in a different mode, speech-accompanying gestures are naturally 'secondary'
- Could be (partly) responsible for non-at-issueness (except when they accompany demonstratives)
- Further investigation needed

Thank you

also to: Klaus von Heusinger, Stefan Hinterwimmer, Hans Kamp, Manfred Krifka, Hannes Rieser, Philippe Schlenker, Peter Staudacher, Carla Umbach, and the linguistics group in Stuttgart for various discussions on semantic issues around gestures.

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appendix

referential readings are gesture at-issue readings

Discussion

Crucial mismatch scenario I: definite

(31) A: [The blue bottle] is tipped over.

[]

(32) B: True. But this is not it/not the blue bottle.

(32') B: True. But this is not a blue bottle.

 Presupposition:
 there is a unique (contextually salient) blue bottle

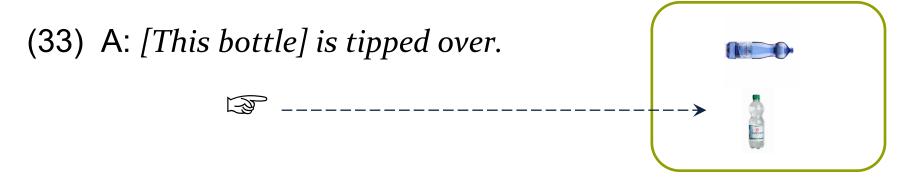
 $\exists z \land z = \lceil w r g \rceil \land \exists x \land$ blue-bottle_p(x) \land x = p^* z

 \land blue-bottle_p(x) \land x = p^* z

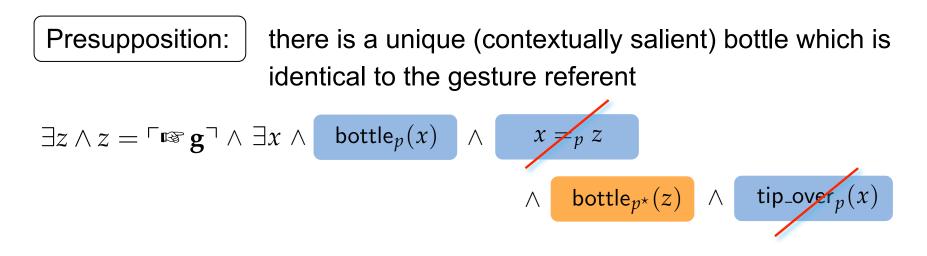
 \land blue-bottle_p(x) \land x = p^* z

Discussion

Crucial mismatch scenario II: demonstrative

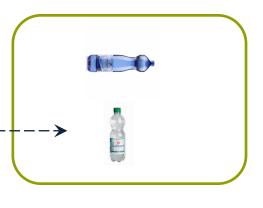


(34) B: False, the object you are pointing at is not tipped over.



Another mismatch scenario:

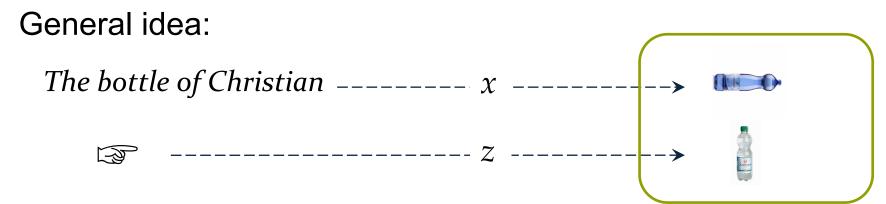
(35) A: [The bottle of Christian] is transparent.



(36) B: Yes, THIS (bottle) is transparent. But this is not Christian's bottle.

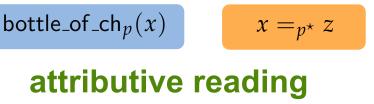
This is the referential reading of the definite (Donellan, 1966)

$$\exists z \land z = \lceil \mathbf{w} \otimes \mathbf{g} \rceil \land \exists x \land \text{bottle_of_ch}_{p^*}(x) \land \mathbf{x} =_p z$$
(cf. Gutzmann & McCready t.a., where also in the referential reading the DP's descriptive material is non-at-issue)



- Two distinct referential concepts: verbal x and (possibly covert) gestural z
- only one can be at-issue, the other must be non-at-issue

at-issue verbal concept \mathbf{x}

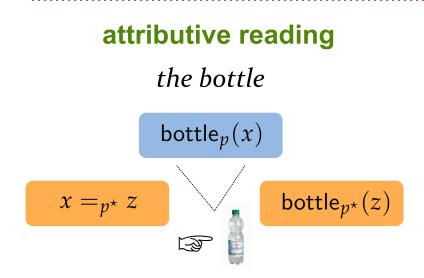


at-issue gesture concept \boldsymbol{z}

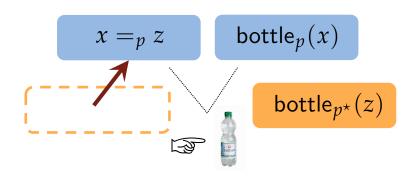
bottle_of_ch_{p*}(x)

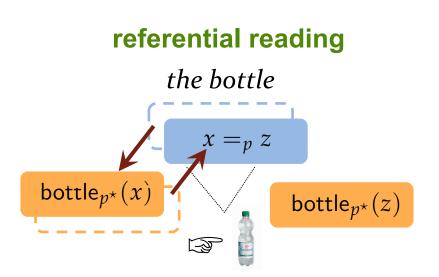
$$x =_p z$$

referential reading



demonstrative reading *this bottle*





Due to at-issue identification

 $x =_p z$

definite treated as a rigid designator or name-like (see Kaplan 1989a,b; Marti 2008)

Kaplan (1989a, p. 561):

the act of utterance (as in "Hi-ya, Beautiful"). What is important here is that the speaker intends to be creating a meaning for the expression in question rather than following conventions. Dubbings, whether aimed

Marti (2008):

irrespective of whether the individual satisfies the description. The model that seems correct is that of a nonce-use, in which the speaker lacks the intention to use the description's conventional meaning, intending instead to use the description as a convenient label to (directly) pick out the intended referent.¹³

Kaplan (1978, p. 223):

possibility of a demonstrative analysis of descriptions. If pointing can be taken as a form of describing, why not take describing as a form of pointing? Note

Marti (2008):

⁵ The distinction between attributes operating as part of search mechanisms that determine reference, and attributes operating as background factors to be exploited in referring, is a subtle one and not easy to draw with precision, but it is extremely important for

(mistaken identity)

Mistaken identity cases (speaker's/semantic reference) (Kripke 1977 based on Linsky 1963)

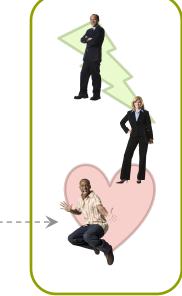
Verbal concept at-issue/attributive interpretation/semantic referent:

(37) A: Her husband is kind to her.

(38) B: No, he [= her husband] isn't. The man you are referring to isn't her husband. (Kripke 1977, p. 90)

husband_of_p(x,y)
$$x = x z$$
 kind_p(x,y)

Her husband (who is, by the way, identical to the object I'm pointing to) is kind to her.



(mistaken identity)

Gestural concept at-issue/referential interpretation/ speaker's referent:

(37) A: Her husband is kind to her.

(38') B: HE [= the man referred to by the speaker via gesture] is kind to her. But he isn't her husband. (Kripke 1977, p. 90, our emphasis)

husband_of
$$_{p^{\star}}(x,y)$$
 $x =_p z$ kind $_p(x,y)$

This object (which is, by the way, her husband) is kind to her.

Marti (2008):

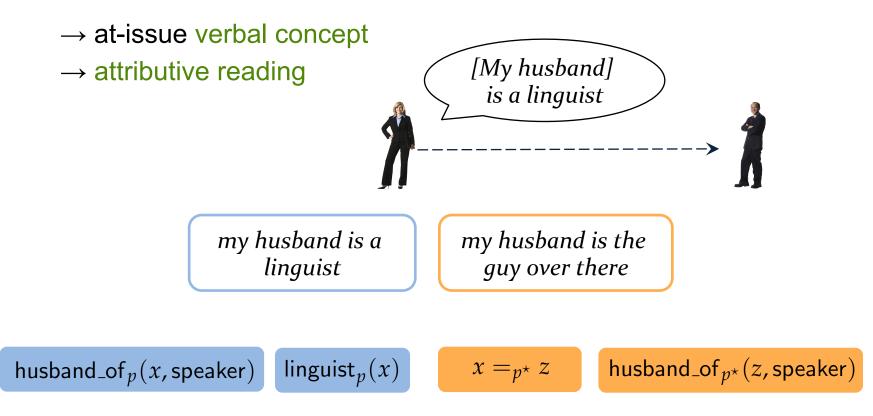
constituent. Referential uses of definite descriptions are understood on the model of demonstratives: in a room full of people the famous philosopher Aston-Martin is standing in a corner nursing a glass filled with transparent liquid and an olive. The speaker wants to say to her friend something about Aston-Martin. Nothing makes the famous philosopher obviously salient; there seems to be no polite way to put Aston-Martin on Kaplan's virtual demonstration platform. So, what does the speaker do? She uses a description in lieu of a demonstration. Whereas an utterance of 'that' is usually accompanied by a non-verbal demonstration, the description plays here the role of a verbalized demonstration.

Kaplan (1989b, p. 583):

would have to reply, "The man with the martini." So he shortens the dialogue and uses the description "the man with the martini" as a substitute for the demonstration. Here the speaker might equally well have said, "Who is that man with the martini?" or, "Who is that?" followed by an appositive, parenthetical, whispered "(the man with the martini)."

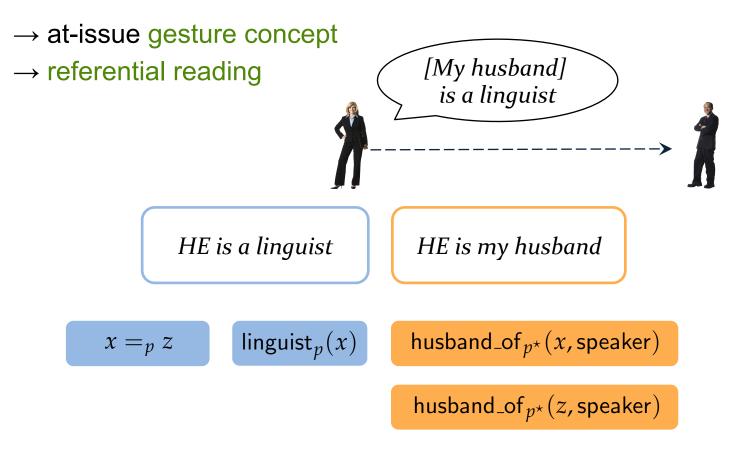
At-issueness of concept can be determined by questions:

(39) A: What does your husband do?



At-issueness of concept can be determined by questions:

(40) A: *What does HE* [= the guy over there] *do*?



Donnellan (1966, p. 288):

this: when a definite description is used referentially, not only is there in some sense a presupposition or implication that someone or something fits the description, as there is also in the attributive use, but there is a quite different presupposition; the speaker presupposes of some *particular* someone or something that he or it fits the description. In asking, for example, "Who is the man drinking a

Donnellan (1966, p. 289):

is presupposing that that person is Smith's murderer. Now the more particular presuppositions that we find present in referential uses are clearly not ones we can assign to a definite description in some particular sentence in isolation from a context of use. In

Donnellan (1966, p. 298):

Using a definite description referentially, a speaker may say something true even though the description correctly applies to nothing. The sense in which he may say something true is the

Donnellan (1968, p. 206):

(1) S will have referred to e whether or not e is in fact φ .

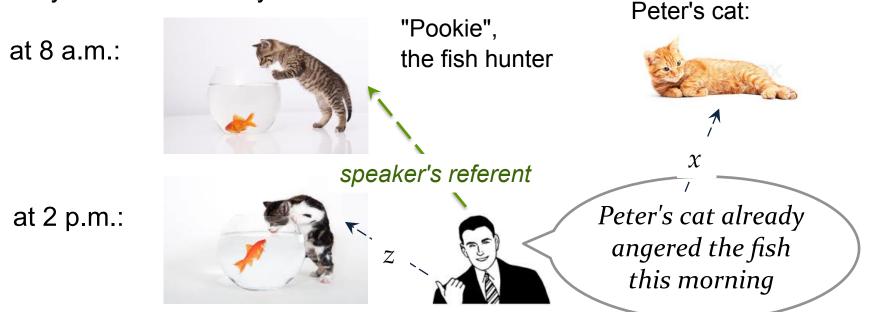
(2) S will have said something true or false about e whether or not e is in fact φ (provided that everything is in order concerning the remainder of the speech act).

(3) S, in using "the φ " to refer to e, will have presupposed or implied that e is φ .

(4) In reporting S's speech act, it will be correct to say that he stated something about e and in reporting this to use expressions to refer to e other than "the φ " or synonyms of it.⁶

Speaker's Reference

Doubly mistaken identity cases:

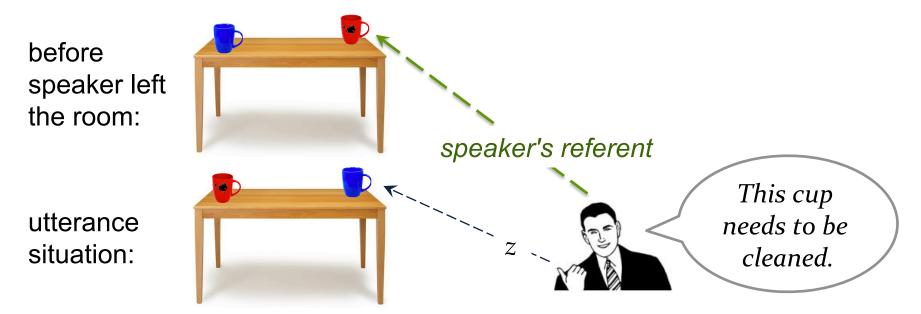


No possibility to arrive at interpretation with speaker's reference. Anaphoric reference only to verbal or gesture referent, not speaker's referent (against Kripke 1977):

(41) B: # Yes, HE [speaker's referent] did. But he [speaker's referent] is not Peter's cat.

Speaker's Reference

Semantic meaning is determined by – speech and gesture – conventions (cf. Kaplan 1973, 1989; Reimer 1991):



Referent determined by gesture conventions, not by speaker's intentions \rightarrow sentence is false

Kaplan (1973, p. 500):

There are conventions governing what is demonstrated when I point. I cannot aim my finger at you and thereby refer to myself. Even though you and the rest of my auditors know that I have mistaken you for your twin, I cannot aim my finger at you and thereby refer to your twin. But in cases

Outlook

('what the speaker has in mind')

(Possibly covert) pointing to a salient object, given

- either situationally (Demonstratio ad oculos, Bühler 1934)
 - \rightarrow Kripke's (1977) example

Her husband is kind to her.

- within the speaker's mind (Deixis am Phantasma, Bühler 1934):
 - → Referentially used definites (Geach 1962, p.31): The fat old humbug we saw yesterday has just been made full professor.
 - → Specific indefinites (e.g. Fodor & Sag 1982):
 Peter met an old friend from school yesterday.
 - → Indefinite use of demonstratives (see Deichsel 2013):
 Peter met this old friend from school yesterday.

Outlook

(different identification strategies within speech)

- So far: two different identification strategies
 - Speech concept
 - Pointing
- Other possibility: both strategies within speech Sissi's husband, Graf Andrássy, is kind to her.
- Strategies can be combined
 - \rightarrow possibility for multiply mistaken identity

[Sissi's husband, Graf Andrássy,] is kind to her.

